



IONAIRE - HOSPITALITY FF&E DIVISION

Bespoke Luxury. Flawless Execution. *Delivered Globally.*

Turnkey FF&E sourcing from China for the world's most prestigious hotels and resorts - uncompromising quality, seamless logistics, and white-glove installation, managed by a single dedicated team.

WWW.IONAIRE.IO



FROM DESIGN INTENT TO DELIVERED ENVIRONMENT

THE CHALLENGE

The challenge of international sourcing.

Developing a luxury hospitality property requires absolute precision. Yet, sourcing high-end furniture internationally often leads to fragmented communication, compromised craftsmanship, delayed timelines, and logistical headaches. You should not have to manage a dozen different vendors across the globe to bring your design vision to life.

THE IONAIRE TURNKEY SOLUTION

One team. Total accountability.

We bridge the gap between world-class Chinese manufacturing and global luxury standards. As your single point of contact, IONAIRE manages the entire lifecycle of your FF&E. From interpreting your designer's blueprints to the final white-glove installation in your guest rooms, we deliver a flawless, turnkey experience backed by rigorous oversight and unwavering accountability.



BESPOKE MANUFACTURING - ELITE ARTISAN WORKSHOPS

CORE SERVICE 01

Bespoke Manufacturing & Strategic Sourcing

We do not just supply; we curate and craft. Leveraging our deep, vetted network of elite artisan workshops and premium factories in China, we produce custom, high-end furniture that perfectly matches your interior design vision. We source only premium materials: solid woods, exotic veneers, top-grain leathers, and luxury, commercial-grade textiles.



MULTI-STAGE QUALITY ASSURANCE, ON THE GROUND

CORE SERVICE 02

Rigorous, Multi-Stage Quality Assurance

Luxury leaves no room for error. Our on-the-ground IONAIRE QA teams in China conduct strict, multi-stage inspections. From raw material selection and joinery checks to final finish and upholstery reviews, we ensure every piece meets exacting international luxury and commercial durability standards before it ever leaves the factory.



CONSOLIDATION, EXPORT DOCUMENTATION AND FREIGHT

CORE SERVICE 03

Global Logistics & Freight Management

Navigating international shipping, customs, and port delays is our expertise. IONAIRE handles all export documentation, freight forwarding, and customs clearance. We ensure your furniture arrives on time, on budget, and in pristine condition, anywhere in the world.



WHITE-GLOVE INSTALLATION AND FINAL STYLING

CORE SERVICE 04

White-Glove Installation & Handover

The final impression is everything. Our specialised installation teams manage the uncrating, assembly, placement, and final styling of all furniture and fixtures on-site. We ensure every bed is made, every drawer glides perfectly, and every piece is positioned exactly to the millimetre, ready for your first guest.

WHY PARTNER WITH IONAIRE

Superior quality at optimised, transparent price points.

With one name answerable for all of it.

Hospitality DNA

We understand the unique demands of commercial hospitality. We ensure all materials meet strict commercial fire ratings, durability standards, and global compliance requirements.

Single Point of Accountability

No more chasing manufacturers, freight forwarders, and installers. Your dedicated IONAIRE Project Manager handles everything from concept to handover.

Unrivalled Manufacturing Network

We bypass middlemen and trading companies, working directly with master craftsmen and tier-1 luxury manufacturers. This gives you superior quality at optimised, transparent price points.

Cost & Timeline Certainty

Transparent pricing with no hidden fees. We protect your project budget and timeline from the first prototype to the final installation.

Concept to handover, in five controlled stages.

01 Discovery & Design Alignment

We review your FF&E specifications, design intent, and budget, identifying the best manufacturing partners for your specific aesthetic.

02 Prototyping & Approval

We produce physical prototypes or detailed 3D renderings and material samples for your design team's final sign-off.

03 Production & Quality Control

Manufacturing begins. Our QA team conducts in-line and pre-shipment inspections to guarantee flawless execution.

04 Consolidation & Shipping

Items from various factories are consolidated in our secure warehouses, packed for international transit, and shipped via optimised freight routes.

05 On-Site Installation & Handover

Our team receives the goods at your property, manages the installation, and conducts a final walkthrough to ensure absolute perfection.

SECTORS WE SERVE

Built for the property.



Luxury Resorts & Villas

Weather-resistant, yet highly refined outdoor and indoor furnishings.



Boutique & Lifestyle Hotels

Unique, highly customised pieces that reflect a strong, distinct brand identity.



Large-Scale Casino & Convention Hotels

High-durability, high-volume FF&E solutions without sacrificing elegance.



Premium Serviced Apartments

Functional, stylish, and built to withstand heavy, long-term use.

FREQUENTLY ASKED QUESTIONS

What clients ask first.

How does IONAIRE ensure the quality matches Western luxury standards?

We employ a dedicated, English-speaking Quality Assurance team based in China. They conduct strict, multi-point inspections at the factories using international hospitality standards (such as AWI for woodwork and specific fire-retardant testing for fabrics).

Can you work directly with our interior designers?

Absolutely. We frequently collaborate with global interior design firms. We provide technical shop drawings, material samples, and value-engineering suggestions to help your designers achieve their vision within budget.

What is the typical lead time for a turnkey project?

Lead times vary based on the scale and customisation of the project. Generally, prototyping takes 30-45 days, and full production takes 60-90 days, followed by 30-45 days for ocean freight. We provide a detailed, milestone-based timeline at the start of every project.



FINAL WORD

Ready to elevate your next hospitality project?

Let's discuss your FF&E requirements. Tell us about your project, and the IONAIRE procurement team will get back to you within 24 hours.

PARTNER WITH IONAIRE

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Bespoke. Accountable. Global.